

Accredited Buyer Representative Designation Course

March 15 & 16, 2012 9:00 a.m. - 5:00 p.m.

GMAR Offices, 2125 Butterfield Suite 100N Troy, MI 48084

GMAR®

DESIGNATION REQUIREMENTS

- Successful completion of the two-day ABR Course, including an 80% passing grade on the exam.

After you complete this course you will have three (3) years in which to complete the other requirements.

- Successful completion of one of the ABR® elective courses, including an 80% passing grade on the exam. This course may be taken prior to completing the ABR Designation Course.
- Documentation verifying five (5) completed transactions in which you acted solely as a buyer representative (no dual agency). Any transactions closed prior or closed within three years after completing the ABR Course are eligible for credit.
- Maintain active membership with REBAC and NAR.



Designation Course Cost

*Members paying monthly membership fee:

FREE!**

Please fax completed form to:
(248) 478-3150 or (248) 879-8280

GMAR Members:
\$195.00

Non-Members:
\$225.00

Please call (248) 478-1700 or
(248) 879-5730
register online at WWOCAR.com
(members please login for discounted pricing)

Earn the ABR Designation

The Accredited Buyer's Representative (ABR®) designation is the benchmark of excellence in buyer representation. This coveted designation is awarded by the Real Estate Buyer's Agent Council (REBAC), an affiliate of the National Association of REALTORS®, to real estate practitioners who meet the specified educational and practical experience criteria.

In addition, REBAC provides many membership benefits to help your business grow and keep you up-to-date and networked, with new enhancements added each year.

The overall goals of the ABR® Designation Course are to:

- Prepare real estate professionals to thoroughly represent buyer-clients in real estate transactions and provide the quality of service and degree of fidelity to buyers that sellers have customarily enjoyed.
- Offer ideas and methods for building a buyer representation business.
- Develop a self-customized tool for conducting a buyer counseling session.

(\$110.00/year to maintain membership)

Approved for 13-hours of Michigan Continuing Education and 2-hours of Legal Credit!
Topic Approval #: L18 & L5001 School Approval #: 303

ATTENTION GMAR MEMBERS:

←You may be able to take this course for FREE*!

Name: _____ License #: _____

Office: _____ Phone: _____

Email: _____

Visa MasterCard Discover: _____

Edu-Pass™ / Member-Max™ Expiration Date: _____

Signature: _____

****Subject to seating availability. Newly licensed members are not eligible to attend designation courses included with the MemberMax™ and/or EduPass™ program during the first 6-months of membership****

LIMITED SEATING AVAILABLE!