

NAR's GREEN Designation Residential Elective Course

November 11, 2011 8:30 a.m. - 5:00 p.m.

WWOCAR Offices, 24125 Drake Road, Farmington, MI 48335



DESIGNATION REQUIREMENTS

Successfully complete the NAR's Green Designation Core Course, and pass the written examination.

Successfully complete the NAR's Green Designation Residential Elective Course, and pass the written examination.

Students must successfully complete the Core Course and an approved elective course within one year of each other.

Submit the Green Designation Application Form upon successful completion of the Core Course and at least one Elective Course.

Maintain active membership in the National Association of REALTORS® & maintain active membership in the Green REsource Council.



Designation Course Cost

**Members paying monthly membership fee:

FREE!

Please fax completed form to:
(248) 478-3150

WWOCAR Members:
\$150.00

Non-Members:
\$165.00

Please call (248) 478-1700 or register online at WWOCAR.com
(members please login for discounted pricing)

Earn the GREEN Designation

NAR's Green Designation Residential Elective Course provides real estate professionals with knowledge and awareness of green building principles applied in residences so that they can guide buyer-clients in purchasing and retrofitting green homes as well as help sellers by listing and marketing green properties. The Course encourages the real estate professional to be an advocate for green principles in the design and use of homes and a positive force for creating sustainable communities.

- Respond to customer trends and preferences for green home features in new construction and remodeling/retrofitting of existing homes.
- Describe resource-efficient home systems, appliances, building methods, and materials.
- Explain the benefits of an energy audit and guide clients and customers in obtaining one.
- Assist clients and customers in evaluating the cost-benefit of green home features and actions.
- Discuss green home principles and actions and respond to consumer preferences for green home features in new construction and remodeling/retrofitting of existing homes.
- Guide clients and customers in evaluating the cost-benefit of remodeling/retrofitting green-home features.
- Take into account green-home features when developing a price-proposal/offer for a seller or buyer.
- Demonstrate the cost/benefit value of green-home features in marketing properties.
- Inform clients and customers of green housekeeping, gardening, and landscaping methods.
- Recognize sources of VOCs and toxins that impact indoor air quality and the environment.
- Guide clients in selecting energy-efficient appliances and disposing of old ones.
- Exemplify green principles in disposal of recyclable and unrecyclable items.
- Identify coalition partners in the community.
- Compile information on green resources and programs in the community.
- Develop a network of professionals who adhere to green principles (contractors, designers, builders, repair service providers, landscapers).

Approved for 7-hours of standard Michigan Continuing Education!

Topic Approval #: L1311

School Approval #: 303

ATTENTION WWOCAR MEMBERS:

←You may be able to take this course for FREE!**

Name: _____ License #: _____

Office: _____ Phone: _____

Email: _____

Visa MasterCard Discover: _____

Edu-Pass™ / Member-Max™ Expiration Date: _____

Signature: _____

****Subject to seating availability. Newly licensed members are not eligible to attend designation courses included with the MemberMax™ and/or EduPass™ program during the first 6-months of membership****

LIMITED SEATING AVAILABLE!